

EXHIBIT 20

Tariq Shaukat
10/15/2020

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1 - TARIQ SHAUKAT -

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3 IN THE UNITED STATES DISTRICT COURT

4 FOR THE SOUTHERN DISTRICT OF NEW YORK

5 ----- X

6 ULKU ROWE,

7 Plaintiff,

8 Case No.

9 19 Civ. 08655 (LGS) (GWG)

10 v.

11 GOOGLE LLC

12 Defendant.

13 ----- X

14 DATE: October 15, 2020

15 TIME: 9:34 a.m.

16 VIDEOTAPED VIDEOCONFERENCE DEPOSITION

17 OF TARIQ SHAUKAT, held via Zoom, pursuant to

18 Notice, before Hope Menaker, a Shorthand Reporter

19 and Notary Public of the State of New York.

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1 - TARIQ SHAUKAT -

2 organizational structure that we had in place. So
3 I described that we were standing up a group that
4 we called the Global Client Lead Group and that
5 that team would be focused on the business and
6 business development and -- but dedicated to a
7 specific list of clients that we called the Global
8 Client List; and that we were also setting up a
9 team that we called the Global Client Technical
10 Lead Team and that that team would be peers of the
11 GCLs, as we referred to them Global Client Lead,
12 but focused more on the technical aspect. I
13 explained that these would be focused on the
14 priority list of clients that we would be
15 developing. By "we" I mean myself, the sales
16 leadership, and Diane would be developing.

17 We would assign a list to each of the
18 GCLs and the GCTLs, the again Global Client
19 Leads and the Global Client Technical Leads, and
20 that -- and that those individuals would be
21 expected to really be the sponsors and actively
22 engaged in what I call the persistent manner in
23 those different accounts. So there was a -- a
24 discussion about that. Those were both new
25 functions or new characterizations and new